



Abdulrahman Hedar
Marketing Manager

ABOUT ME:

I am **able** to handle multiple tasks on a daily basis.
I am a **dependable** person who is great at time management.
I am always **energetic** and eager to learn new skills.
I have **experience** working as part of a team and individually.
I am **flexible** in my working hours, being able to work evenings and weekends.
I am **hardworking** and always the last to leave the office in the evening.
I work with the team to provide **imaginative** solutions for our customers.
I am always coming up with **innovative** ideas.
I have a broad base **knowledge** of company structures and operations from working on various contracts particularly in the sales & marketing field and I can **quickly** adapt to the work ethics of a company. I **regard** myself as being confident as I have the **experience** and am positive, I can **achieve** end results.

CONTACT ME

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Dummar, Damascus,
Syria

SOCIAL LINKS

LinkedIn
<http://www.linkedin.com/pub/abdulrahman-hedar/59/919/992>

Facebook
<https://www.facebook.com/abdulrahman.hedar>

Skype
Abdulrahman hedar

Twitter
https://twitter.com/hedar_5

LANGUAGES

Arabic

English

ACADEMIC EDUCATION:

Master of Business Law

2021-2023
Higher Institute of Business Administration of Damascus

Master of E-Business

2019-2021
Arab Academy of Damascus.

Business Administration

2011-2015
Damascus University.

B. Sc. in Chemistry and Physics

1987-1992
Aleppo University.

PERSONAL INFORMATION:

Date of Birth
8th March, 1966

Place of Birth
Damascus

Nationality
Syrian

Marital Status
Married

Driving License
Syrian

PERSONAL SKILLS:

Creativity: ██████████

Organization: ██████████

Team Work: ██████████

Communication: ██████████

Negotiation: ██████████

Decision Making: ██████████

Research & Strategy: ██████████

PROFFSSIONAL SKILLS:

Photoshop ██████████

Coreldraw: ██████████

Excel: ██████████

PowerPoint: ██████████

Word: ██████████

WORK EXPERIENCE:

Marketing Manager

2008- until now / Damascus, Syria
Rikabi Paper Converting

Executive Director

2006 – 2008 / Alkhobar, Saudi Arabia
Smart vision for advertising

Production Manager

2002 – 2006 / Alkhobar, Saudi Arabia
Saudi Sign Supply

Sales Manager

1997 – 2002 / Damascus, Syria
Pro-Sign Co. for Printing and Advertising

Production Manager

1994 – 1997 / Damascus, Syria
Al-Rafah Co. for Printing and Advertising

CORE RESPONSIBILITIES:

- Controlling and guiding the staff.
- Achieving the sales target through guiding the sales team
- Preparing and following up the marketing plans and campaigns.
- Deeply involved in penetrating new challenging markets and increasing the company market share.

PERSONAL CHARACTERISTICS:

- Self-motivated, organized and resourceful person with ability to manage under pressure. Quick learner with a keen eye for details and ability to grasp new things ideas.
- Result oriented individual with excellent communication, leadership and interpersonal skills.
- Ability to create positive relationship with people from diverse background.